

Rivian Automotive Ecosystem

Outside Relationships					Rivian Automotive, Inc. (a Delaware corporation)		
Regulators	Capital	Suppliers	Customers		Debt Structure	, (<u>a zonano conportanon</u>)	Equity Str
General Business Regulation	Dublic Dubb			Bond Financing	Debt (\$1.226 Billion @ 12/31/2021) Credit Ratings: XXX (Moody's), XXX (S&P), XXX (Fitch) Term Facility: Senior Secured Asset-Based 2021 Unsecured Senior Convertible Notes: \$2.5B at 0% 2026 Senior	Capital Stock Repurchase Contingent Redeemable Conv	ertible Preferred
Trade U.S. Department of Commerce (includes	Public Debt Holders			Working Capital Financing	\$79M at Revolving Credit Facility LIBOR+4.30% [in 2021, the notes converted by their holders—e.g., Amazon.com, Ford Motor Company, and T. Rowe Price Secured Floating Rate Notes: Au (Matures May LIBOR+41.25% to 1.75% Associates— into 38M shares of Class A Common Stock \$1.25B at Au	trogram: Preferred Stock Authorized:10 Million Issued: none Iable: N/A Record Holders: none	d: 580 Million F) M shares of Class Muthorized: 3.508 Billion Issued: 892.7 Million Record Holder: 248 Record Holder: 248
Customs and Border Protection (CPB) (Import/Export Controls,	Banks (Lead Bank:				C022 (Matures May 2025) upon the closing of Rivian's initial public offering (IPO)] LIBOR+6.00% CE	ration: N/A	of Rivian's IPO_1
Regulation, and Licensing; Tariffs and Trade Barriers)	JPMorgan Chase Bank; Other Banks: Barclays Bank,				Board of Directors People Talent Acquisition	Growth Engineering Hardware Legal Brand Electrical Hardware and Governance	Corporate l
European Union (Pre-approval requirement to import and sell vehicles in EU)	Goldman Sachs Lending Partners, Bank of America,				CLASS / (2025) CLASS // (2023) CLASS // (2024) (Attracting, Finding, Hiring Di Set of Adventurous Thinke Robert J. Scaringe Karen Boone (A Chair, C) Jay Flatley (A,N) Set of Adventurous Thinke	e Sales and Marketing Automotive Electronics (Design and Build)	Interior Partne
Environment Environmental Protection	Wells Fargo Bank, Mizuho Bank,				Peter Karawiec Rose Marcario (P Chair) Pamela Thomas-Graham Learning Total Rewards	Digital Technology Computer Systems Strategic Partners	hips Exterior (Plan
Agency (EPA) (Regulation of, and Permits for,	Deutsche Bank, Morgan Stanley Senior Funding)				Sanford Schwartz (C Chair, P) (A, N Chair) Talent Management (and HR Information System) (and HR Information System)	Data and Analytics Hardware Intellectual Prop Strategy and Corporate (to run Infotainment, Autonomy (IP Portfolio includes 10	
Discharges, Leaks, Emissions, Disposals, Storage of Particular Matter, Hazardous Waste, and	Control + Unlanding)			General Business and Vehicle Safety, Emissions,	Management Team Communications	Development Peatures, and Driving Dynamics) 25-year patents, 1,000 Vertical Integration Manufacturing Engineering applications, 800 regit	patent Design Processes Netwo
Toxic Substances in the Water, Air and Soil; Superfund Cleanup				and Fuel Economy Regulations	President, CEO: VP, Engineering Hardware: Head of Design: Jeff Harmoud Accounting	(Technical and Operations Teams) (Design and Launch) trademarks, 4000 trac (Design and Launch) and amases and addre	stered Data
Requirement for Contaminated Sites; Greenhouse Gas (GHG) Emissions Credits Program)		Selected			Executive VP, Manufacturing: Charly Mwangi VP, Business Finance: Ger Deyer VP, Business Finance: Ger Deyer VP, Business Finance: Charly Mwangi Investor Relations	Energy and Charging Manufacturing Technologies a trade secret identification of the tracking capability tr	ion and Driver Assisted Systems (ADAS) Platform
Vehicle Regulation		Automotive Components and Sub-			Chief People Officer: Helen Russell Nick Kalayijan Executive Creative Director: Treasury	Software Products and Systems Debt and Equity Fin	Glo
Fuel Economy National Highway Traffic		Assemblies Suppliers			Chief Financial Officer: Claire McDonough Neil Sitron Anshu Narula Taxes	Consumer and Commercial Vehicles Charging Software	Motion Planning Software
Safety Administration (NHTSA) and Environmental					Chief Growth Officer: VP, Autonomy: VP, Software Development: Financial Planning 8	Charging and Energy rivian.com Labor and Employ	
Protection Agency (EPA) (Light-Duty Vehicles: NHTSA		Steel Components (Posco			Jiten Behl Kiran Bharwani Wassym Bensai Analysis	Technologies Technical Management Compliance and E	thics Public Relations
requirement to meet corporate average fuel economy (CAFE) standards for a manufacturer's		International)			Operations Consumer Market	Commercial Mar	kot
fleet of domestic passenger cars, imported passenger cars, imported		Drive Axles / Halfshafts			In the consumer market, Rivian launched the R1 platform. The	In the commercial market, Rivian launched the Rivian Commercial	Ket
passenger cars, and light-duty trucks, backed by substantial civil penalties after taking into account		(ERAE AMS)			company's first-generation consumer vehicle, the RTT, a two-row, five-passenger pickup truck, began making customer deliveries in	Vehicle ("RCV") platform. The company's first vehicle, the Electric Delivery Van ("EDV"), has been designed and engineered by Rivian in	prin in the second seco
available credits; EPA regulates greenhouse gas (GHG) emissions		Audio System (Meridian)			September 2021, with nearly all of these vehicles were delivered to Rivian employees. Rivian expects to ramp deliveries to third-party	collaboration with Amazon, the company's first commercial customer. Developed to be safe, comfortable, and easy to operate for drivers,	0
under Clean Air Act, which standards are similar to the NHTSA's CAFÉ standards; Joint		Suspension and		Supplies of Automotive	customers as it increases its production rate. Rivian plans to launch and commence customer deliveries for the R1S, a three-row, seven-	these vans will offer a step change in driver experience relative to vehicles available in the market today. They are also designed to	and the second s
"One National Program" that coordinates NHTSA and EPA		Suspension Testing		Components and Sub- Assemblies	passenger sports utility vehicle ("SUV") in 2022 following the completion of ongoing vehicle validation and all required testing.	achieve lower total cost of ownership ("TCO") for Amazon while supporting a path to carbon neutral deliveries.	Models: EDV-700 (the smaller EDV-500 a European EDV version are in pre-production
stringent fuel efficiency and GHG standards; CARB maintains its more stringent vehicle GHG		(Tenneco, AB Dynamics)			Facilities Normal, Illinois Facility (Annual Capacity: 150,000 Vehicles)	Facilities	Michigan Operations
standards must also be complied with, whereas the federal		Tires				Key Operations. Rivian conducts such key operating functions as	Roadside Assistance. Rivian o facility in Plymouth to provide
government's position is that the CARB standards are preempted by federal law)		(Pirelli)			Normal Illinois. Rivian expanded manufacturing by buying a former	chicago propulsion and battery system	the-clock assistance by the
(Heavy-Duty Vehicles: NHTSA and EPA have jointly promulgated		Body Structures,			Mitsubishi facility in Normal, Illinois, to become its North	research and development at its Irvine, California facility. Rivian also	North American Rivian own vehicle guestions, roadside
GHG and fuel economy standards for vehicles over 8,500 pounds gross vehicle weight rating through		Chassis (Magna			American manufacturing hub. In this factory, Rivian is building a	assembles the EDV at this plant.	and service scheduling needs.
2027 model year—primarily heavy- duty pickup trucks, vans and		International; Ningbo Tuopo		Direct-to-Consumer	three row SUV and R1T pickup truck to produce 150,000	No Aftermarket Upfitting Nee	ided.
vocational vehicles such as shuttle buses and delivery trucks)		Group)	Consumer	Sales of R1S and R1T Vehicles and	vehicles a year in this facility.	Currently, Amazon and other or companies typically choose from	n step-in RIVIAN
OEMs and Dealers State Laws Regarding		Seating Systems	Vehicle Market	Accessories	Social Circle/ Rutledge, Georgia Facility (Under Construction) (Annual Capacity: 400,000 Vehicles)	van models from other manufa which lack advanced technolo	gy and
Vehicle Manufacturer and Dealer Operations		(Magna International)	Individual Consumers	Sales of Current and Future Value-Added Services	Social Circle/Rutledoe. Georgia. Rivian is constructing a \$5 billion battery factory (with completion expected in 2024) in Social	red Grand Line Line Line Line Line Line Line Line	termarket
(Regulation of the manufacture, distribution, sale, and service (including delivery) of automobiles;		EV Batteries	Families	(e.g., digitally-enabled financing, telematics-based insurance, proactive vehicle maintenance	Circle/Rutledge, Georgia, with plans to employ 7,500 workers. When the plant begins	Rutledge ElectOS Commercial Services. Rivian will monitoring systems. In contrast,	the EDV
motor vehicle and dealer licensing requirements; prohibition in 28		(Samsung SDI)	Failinies	and repair service, flexible membership and software	production, it expects to assemble up to 400,000 R1T trucks and R1S SUVs per year.	Mar Differ a proprietary, end-to-end centralized used is designed holistically to support applications furnished by Am ORGAN CO Current Services	azon, Dearborn Design Cente
states against car makers operating as dealers—i.e., selling cars directly to customers)		Robotics (Paslin)	Building and Construction	services, comprehensive fast charging solutions, and a data- driven vehicle resale program)	Proposed Foreign Facilities Consumer Services	(Vehicle Distribution, Service, Telematics, Software Services, Charging, Connectivity Management,	
Safety National Highway Traffic		Electric Motors	Contractors	<	Europe and Asia Rivian is also in negotiations to build a facility either in the UK or the Netherlands. Digitally Enabled Financing Comprehensive Solutions (Rivian Network Direct Current	enture	sə i 🔤 🕘 🥼 🕄
Safety Administration (NHTSA)		(Robert Bosch)			for sites for building battery pilot line in South Korea.	argers) (Leasing, Financing, Insurance, Driver	
(NHTSA (a) prohibits sale in U.S. of new vehicles or equipment not		Braking System (Robert Bosch)			purposes and will conduct various tests. Repair Service Software Ser	25 Ulagnostics, 360° Collision Reports, Vehicle Resale	
conforming to its vehicle safety standards and (b) requires vehicle safety defects to be remedied		Front End /			Competition Nio Lucid Zoox Tesla Lucid Motors Byton Ford Gen	Motors BYD Nissan Nikola Volvo	Workhorse Tesla Da
through safety recall campaigns) Transport Canada		Bumpers (Plastic Omnium)					
(Canada Minster of Transport is aligned with NHTSA safety		Thermal					WORKHORSE
standards and has adopted identical or substantially similar rules, with differences pertaining		Management Systems (Ningboo Tuopo					
to telltales, speedometer units of measure, labels, immobilizer		Group)					Direct-to- Commercial Customer
requirements for anti-theft, and pass-by-noise standards)		Lighting (Varrog Group)			Vehicle Safety. Emissions, and Fuel Economy Regulation		Sales of EDVs and Accessories (including FleetOS Management Platform and Charging Infrastructure)
U. S. Pipeline and Hazardous Materials Safety Administration (PHMSA)							Amazon
(Regulation of transport of "dangerous goods," including							Commercial Customers (Amazon ordered, subject to modific initial volume of 100,000 vehicles g
battery packs / lithium-ion batteries, including requirement to test prior to shipment)		to for Furor	bean General Safet	Regulation	vironmental Protection Agency (EPA) and California Air European Union and United Nations Economic Commission for Europe	California Air Resources Board (CARB)	representing the largest order of E
State and Foreign Regulators	Insurance Institu Highway Safe Requirement	ety (Mandates including cybe	multiple active and pase rsecurity requirements	sive safety features,	Resources Board (CARB) (Limitation of pollutants that may be emitted by new motor vehicles and engines sold in rehicle tallpipe and evaporative emissions standards and on-board EU—e.g., regulates passenger car and light commercial vehicle CO ₂ emissions using emission	a vehicle emissions program requiring manufacturers to produce and deliver for sale zero- ehicles (ZEVs); light-duty vehicle ZEV regulation, which uses a system of credits that can be	ment Program Organizations (NCAP) Quebec's CAP rates and compares motor vehicles to d businesses with additional information about (More stringe
(Regulation of self-driving vehicles or driver-assistance features)	(Vehicle safety stand	danda)	departure warning syste rol, and automatic brake				e.g., crash test evaluations, five-star ratings)

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