

**Outside Relationships**

Regulators	Capital	Suppliers	Customers
<ul style="list-style-type: none"> <li>Subjects of Substantive Regulation</li> <li>Environmental Protection Agency (Regulation of, and Permits for, Discharges, Leaks, Emissions, Disposal, Storage of Particular Matter, Hazardous Waste, and Toxic Substances in the Water, Air and Soil Superfund Cleanup Requirement for Contamination)</li> <li>Trade Authorities (Import/Export Controls, Tariffs and Trade Barriers, Restricted Party Transactions and Improper Payments, and Economic Sanctions; Regulation of Money Laundering)</li> <li>Antitrust and Fair Trade, Data Security, and Anti-Corruption Agencies (Antitrust or Competition Law Enforcement; Cyber Security, Data Privacy and Sovereignty Regulation, and Anti-Bribery Law)</li> <li>U.S. Internal Revenue Service (IRS) and State Tax Authorities (Regulation of Income Taxes, Indirect Taxes Such as Excise/Duty and Sales/Use Taxes, Franchise Taxes, Withholding Taxes, and Ad Valorem Taxes)</li> <li>Occupational Health and Safety Administration (Regulation of Workplace Health and Safety; Serious Injury Reporting)</li> <li>Privacy, Confidentiality and Data U.S. Department of Labor (DOL) (Wage and Overtime Record-Keeping, Fair Hiring and Anti-Discrimination Regulation)</li> <li>Foreign Corrupt Practices Act (Prohibits U.S. Citizens and Entities from Bribing Foreign Government Officials to Benefit Their Business Interests)</li> <li>European Union's General Data Protection Regulation (Sets Standards for Safeguard Consumer and Personal Data)</li> </ul>	<ul style="list-style-type: none"> <li>Public Debt Holders</li> <li>Commercial Banks</li> <li>Hedge Counterparties</li> </ul>	<ul style="list-style-type: none"> <li>Vendors (Over 1,500+ OEMs and Vendor Partners)</li> <li>Apple, Inc. (Desktop and Laptop Computers, iPads, iPhones, Accessories, Software)</li> <li>HP, Inc. (Commercial and Consumer Notebooks, Desktops, Point-Of-Sale Systems, Workstations, Monitors, and Peripherals; Commercial and Consumer Printers, Ink, Toner)</li> <li>Cisco Systems, Inc. (WiFi Access Points, Switches, Routers, Sensors and Related Software, Wireless, Data Center Systems, Security, and Other Networking Equipment and Products)</li> <li>Acer, Inc. (Personal Computers, Mobile Solutions, Stationary Systems, Displays, Projectors)</li> <li>Advanced Micro Devices, Inc. (Semiconductor Devices, Flash Memories, Graphics Processors, Motherboard Chip Sets, and Various Consumer Electronics Components)</li> <li>APC, Inc. (Electronics, Hardware, Software, Tools &amp; Home Improvement)</li> <li>Barco, Inc. (Electronics &amp; Hardware)</li> <li>Checkpoint Software Tech. (Hardware, Software)</li> <li>Dell, Inc. (Traditional and Next Generation Storage Solutions, Rack, Blade, Tower, and Hyperscale Servers, Ethernet Switches, Wireless Networking, and Networking Operating Systems, Desktop and Laptop Personal Computers, Workstations, Monitors, Cameras, and Thin Clients)</li> <li>Fortinet, Inc. (Electronics, Hardware, Software)</li> <li>Hitachi-Vantara, Inc. (LCD Projectors, Projectors, Accessories)</li> </ul>	<ul style="list-style-type: none"> <li>Government Agencies</li> <li>Healthcare Organizations</li> <li>Consumer Electronics and Computer Retailers</li> <li>Large Medium and Small Business Enterprises</li> </ul>

**TD SYNnex Corporation (a Delaware Corporation)**

### Debt Structure

Debt (\$4.025 Billion @ 08/31/2021) | Credit Rating: BBB- (S&P), Baa3 (Moody's), BBB- (Fitch)

\$8.18 M Japan Credit Facility - Revolving Line of Credit	\$500 M United States Credit Agreement - Term Loan Component	\$1.0b United States Term Loan Credit Agreement	\$45.45 M Japan Credit Facility - Term Loan Component	\$2.5 B New Senior Notes
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### Equity Structure

Equity

<b>Preferred Stock</b> Authorized: 5 M Shares Issued: None Record Holders: None	<b>Common Stock</b> Authorized: 100 M Shares Issued: 53.761 M Shares Record Holders: Unknown	<b>Share Repurchase Program</b> Authorized: \$500 Million Expiration Date: None Currently Suspended Pursuant to Merger Agreement
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### Governance

**Board of Directors**

Dennis Polk	Rich Hume	Robert Kalsow-Ramos
Matthew Miao	Ann Vezina (AC)	Merline Santill (AC)
Nayaki Nayyar (NGC, C)	Fred Breidenbach (NG, C)	Hau Lee (NGC, CC)
Duane Zitner (AC)	Matthew Nord	

**Executive Officers**

Rich Hume – Chief Executive Officer	Dennis Polk – Executive Chair of Board of Directors
Michael Urban – President, Americas	Marshall Witt – Chief Financial Officer
Bonnie K. Smith – Chief Information Officer	Patrick Zammit – President, EU & APAC
Beth Simonetti – Chief Human Resources	Sergio Farache – Chief Strategy Officer
David Vetter – Chief Legal Officer	Simon Leung – Chief Business Officer

**Committees**  
Audit Committee (AC)  
Compensation Committee (CC)  
Nominating and Governance Committee (NGC)

### Corporate Matters

<b>Human Resources</b> Talent Management Human Resources Information System Compensation & Benefits Diversity, Equity, & Inclusion Regional and Corporate Strategic HR Business Partners Labor Relations Information Technology IT Delivery IT Strategy Bridging Innovative Product Lines	<b>Finance</b> Accounting Internal Audit Treasury Financial Reporting Tax Risk Management FP&A Insurance Investor Relations	<b>Business Development</b> Global M&A Corporate Communications Environmental Social Governance Initiatives Facilities Non-Production Procurement Sales & Marketing Sales Strategy Marketing Programs Value Proposition Forecasting	<b>Legal</b> Litigation SEC Filings Global Compliance Commercial Contracting Supply Chain Production Procurement Logistics Distribution Integration Services Operations Supplier Relations
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**Outside Relationships**

Customers	Suppliers	Capital	Regulators
<ul style="list-style-type: none"> <li>Securities Regulation and Stock Exchange Rules</li> <li>Dividends and Common Stock Repurchase Program</li> <li>Equity Capital</li> <li>Professional Services</li> </ul>	<ul style="list-style-type: none"> <li>Professional Service Firms</li> <li>KPMG LLP (Audit Services)</li> <li>Hughes Agency (Advertising Services)</li> <li>Wheelhouse Partners (Lobbying Services)</li> <li>Pillsbury Winthrop Shaw Pittman (Legal Services)</li> </ul>	<ul style="list-style-type: none"> <li>Significant Shareholders</li> <li>Fidelity Investments Inc. (4.93%)</li> <li>The Vanguard Group, Inc. (4.05%)</li> <li>JPMorgan Investment Mgmt. Inc. (3.79%)</li> <li>BlackRock Fund Advisors (3.24%)</li> <li>Abrams Bison Investments (2.50%)</li> <li>Institutional Ownership (41.31%)</li> </ul>	<ul style="list-style-type: none"> <li>US Securities and Exchange Commission (Business Disclosure and Financial Reporting Requirements; Anti-Bribery Record-keeping Requirement)</li> <li>New York Stock Exchange (Listing, Maintenance and Corporate Accountability Requirements and Standards)</li> </ul>

**Operations**

### Solutions

TD SYNnex has an end-to-end solutions portfolio intended to help their customers maximize their business outcomes for their end-user customers. Technology solutions help customers and business partners grow and enhance their customer-engagement strategies, which they need to connect, grow, and advance in the IT Industry.

- Edge**  
Edge solutions focus on modernizing and upgrading PCs to current versions. The Edge solutions include 3 different endpoint solutions: Modern Edge; Mobile Edge; and Visual Edge.
- Data Center**  
Data Center Solutions focus on improving data centers, system designs, and integration. Solutions include storage, networking, servers, advanced technology software and converged and hyper-converged infrastructure.
- Cloud**  
Cloud Solutions help customers start and maintain cloud deployment. Solutions include Backup, Disaster, Recovery and Storage, Infrastructure, Mobility, Productivity and Unified Communications, Security, and Cloud Tools.
- Data Lifecycle**  
Data Lifecycle Solutions help manage the flow and structure of data. TD SYNnex offers complete, repeatable multi-vendor solutions deliverable to PCs, printers, peripherals, etc. to help manage data through its lifecycle.
- Security**  
TD SYNnex provides a holistic approach to cybersecurity – offering customers a security portfolio which includes collaborating with vendors to provide security, cybersecurity professionals, and programs designed to protect and grow businesses.

### Services

TD SYNnex provides a comprehensive portfolio of services to its vendors, including integration services, supply chain management services, and field, depot and support services, such as field engineering, equipment installation, maintenance, repair and many others.

- Global Lifecycle Management**
  - Customer Lifecycle Management
  - Product Lifecycle Management
  - Global Logistics and Repair Solution
  - Global Multi-Vendor Solution
  - Accelerate Transformation Solution
- Digital Practice Builder**  
TD SYNnex's diverse portfolio of industry-recognized Practice Builder programs provides IT Solution Providers access to tools, resources, and people, to grow business capabilities in high-growth technology markets.
  - Strategy Development
  - Training Enablement
  - Services Delivery
  - Marketing
  - Sales Execution
  - Expert Connections
- B2B Connectivity**  
Business to business connectivity services include an XML Service (allows businesses to check product availability and pricing) and EDI (electronic exchange of documents).
- Cloud Practice Builder**  
Cloud Practice Builder helps businesses build a sustainable cloud network rapidly and affordably.
- IoT Solutions Identifier**  
IoT Solution Identifier helps business build IoT practice with the best, most profitable solutions.
- Mobile Edge Practice Builder**  
The Mobile Edge Practice Builder creates multi-vendor mobile solutions for a business' customers.

### Products

TD SYNnex distributes and markets millions of products from the world's leading technology hardware manufacturers and software publishers, as well as suppliers of next-generation technologies and delivery models. It brings products to market by purchasing products directly from vendors and then selling the products to resellers and retail customers.

- Laptops**
- Desktops**
- Servers**
- Networking**
- Components**
- Audio Visual**
- Software**
- Mounting Solutions**
- Security**
- Storage**
- Accessories**
- Print Solutions**

**Competitors**

IBM | Ingram Micro | SEI | msg Plaut | ScanSource | Accenture | Conduent | Concentrix | Arrow Electronics | Genpact | Globant | Sitel | SYKES

**Key Company Data (as of 12/30/2020)**

**Business Overview:** TD SYNnex is a leading global distributor, solutions aggregator and reseller of IT software, hardware, and professional services to business enterprises, consumer electronics and computer retailers, federal and state government agencies, and the education and health markets.

Share Data	Financial Highlights
<ul style="list-style-type: none"> <li>Stock Exchange: NYSE</li> <li>Ticker Symbol: SNX</li> <li>Share Price: \$107.51 (As of 12/09/2021)</li> <li>Earnings Per Share: \$9.40 (Trailing 12 Months)</li> <li>Forward Annual Dividend Rate: \$0.80 (0.73% Yield)</li> <li>Market Capitalization: \$10.585B (As of 12/09/21)</li> </ul>	<ul style="list-style-type: none"> <li><b>Results of Operations</b></li> <li>Sales: \$24.676 B</li> <li>Costs of Revenue: \$21.827 B</li> <li>Gross Profit: \$2.848 B</li> <li>SG&amp;A: \$2.018 B</li> <li>Operating Income: \$830.1 M</li> <li>Net Income: \$529.2 M</li> <li><b>Balance Sheet</b></li> <li>Total Assets: \$13.469 B</li> <li>Total Liabilities: \$9.130 B</li> <li>Total Shareholder Equity: \$4.339 B</li> <li><b>Cash Flow</b></li> <li>From Operations: \$1.834 B</li> <li>Used In Investing: (\$209.5 M)</li> <li>Used In Financing: (\$291.7 M)</li> </ul>
Resources	Recent Developments
<ul style="list-style-type: none"> <li>Employees: 22,000</li> <li>Offices: 15</li> <li>Headquarters: Fremont, CA</li> <li>Customers: 150,000+</li> <li>Products and Solutions: 200,000+</li> </ul>	<ul style="list-style-type: none"> <li><b>TD SYNnex Merger:</b> In September 2021, TechData and SYNnex merged to form TD SYNnex. The merger created a \$59.8 billion entity, which is now the largest IT distributor in the industry.</li> <li><b>Telos Distribution Agreement:</b> In November 2021, TD SYNnex's DLT Solutions subsidiary entered into a distribution agreement with Telos Corporation, the leading provider of cyber, cloud and enterprise security solutions. The distribution agreement will enable Telos to expand its reach in the U.S. public sector market by virtue of being added to DLT Solutions' channel ecosystem and selective federal contract vehicles.</li> </ul>